

An Insider's Guide to Getting Published in Research Journals



As part of Emerald's commitment to actively supporting its authors, our Insider's Guide to Getting Published is aimed at helping the authors progress successfully through the various stages of publication, from pre-submission of the manuscript, to revision, and finally publication. We aim to help the authors gain a full understanding of how they can maximize their chances of publication. The Insider's Guide is based on our experience of working with over 200 journal editors and provides insight to help our authors give their paper the best possible chance of acceptance, publication and dissemination.



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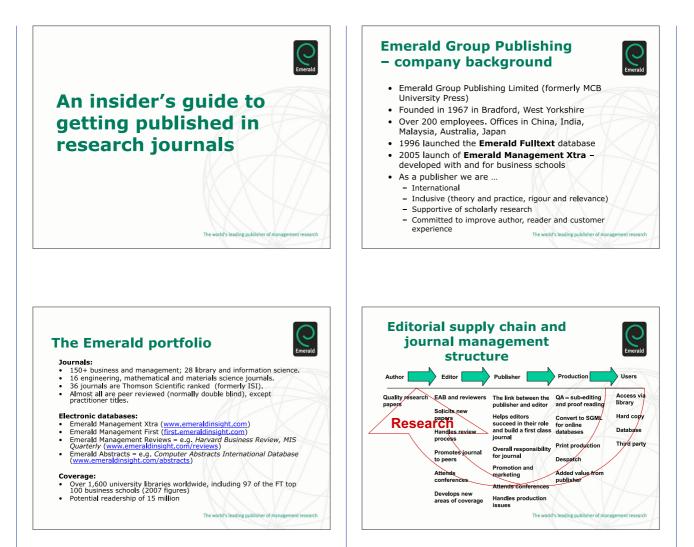
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About the presenter



Claire Jackson is Chief Editor: China at Emerald Group Publishing Limited. She is responsible for managing new Chinafocused journal proposals, from proposal inception through to evaluation, set-up and launch. Claire has worked for Emerald since March 2006, having worked previously at legal publishers Sweet & Maxwell (part of the Thomson Corporation), most recently as an Editorial Manager. She has a degree in English Literature from the University of York and a Postgraduate Diploma in Publishing from the London College of Printing.

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Being published means...

- Emerald
- Your paper is <u>permanent</u> published material enters a permanent and accessible knowledge archive – the 'body of knowledge'
- Your paper is <u>improved</u> through the interventions of editors, reviewers, sub-editors and proof-readers
- Your paper is actively <u>promoted</u> it becomes available to a far greater audience
- Your writing is <u>trustworthy</u> material which has been published carries a QA stamp. Someone apart from the author thinks it's good

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Ideas: where to start



- As well as 'traditional' research...
- Are you working on a Doctoral or Master's thesis?
- Have you completed a project which concluded successfully?
- Are you wrestling with a problem with no clear solution?
- · Do you have an opinion or observation on a subject?
- Have you given a presentation or conference paper?
- If so, you have the basis for a publishable paper

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Example of author guidelines Emerald Every journal published will have detailed NIGS. notes and guidelines The

Some essentials of a research paper

- Purpose of the paper/Introduction
- Research **methodology** used the 'whys and hows'
- Literature review critical examination of what has gone before
- References should be:
 - complete

 - consistent with the style used in the journal included in the list (anything not cited can be listed as further reading)

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- Argument and findings
- **Conclusion** should restate the purpose, encapsulate the main findings and include the most interesting bits

Target!

"Many papers are rejected simply because they don't fulfil journal requirements. They don't even go into the review process."

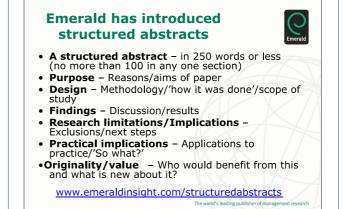
- Identify a few possible target journals but be realistic
- Follow the Author Guidelines scope, type of paper, word length, references style, etc Find where to send your paper (editor, regional editor, subject area editor). Check a copy of the journal or the publisher's web site
- Send an outline or abstract and ask if this looks suitable and interesting (or how it could be made so) Confirm how an editor would like a submission, e.g. e-mail; hard copy
- Read at least one issue of the journal visit your library for

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Editors and reviewers look for ...

- Originality what's **new** about subject, treatment or results?
- Relevance to and extension of existing knowledge Research methodology - are conclusions valid and
- objective? Clarity, structure and quality of writing - does it communicate well?
- Sound, logical progression of argument
- Theoretical and practical implications (the 'so what?' factors!)
- Recency and relevance of references
- Adherence to the editorial scope and objectives of the journal

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Some key questions



- Readability Does it communicate? Is it clear? Is there a logical progression without unnecessary duplication?
 Originality Why was it written? What's pour?
- new
- **Credibility** Are the conclusions valid? Is the methodology robust? Can it be replicated? Is it honest don't hide any limitations of the research? You'll be found out.
- **Applicability** How do findings apply to the world of practice? Does it pinpoint the way forward for future research?

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Internationality – Does it take an international, global perspective?

Co-authorship as a possibility



- With supervisor, across departments, someone from a different institution
- Demonstrates the authority and rigour of the research
- Especially useful for cross-disciplinary research
- Ensure paper is checked and edited so that it reads as one voice
- Exploit your individual strengths
- Agree and clarify order of appearance of authors and the person taking on the role of corresponding author

Let someone else see it – show a draft to one or more friends or colleagues and ask

Your own peer review

- for their comments, advice and honest criticism We are always **too close** to our own work to see its failings
- **Always** proof-check thoroughly no incorrect spellings, no incomplete references. Spell checkers are not fool-proof

• Remember: Leads Metropolitan University

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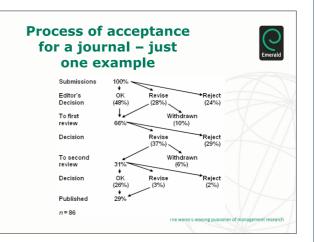
Improve electronic dissemination by...

- Using short descriptive title containing main keyword don't mislead
- Writing a clear and descriptive abstract containing the main keywords and following any instructions as to content and length
- Providing relevant and known keywords not obscure new jargon
- Making your references complete and correct - vital for reference linking and citation indices
- Ensuring your paper is word-perfect

Revising



- A request for revision is good news! It really is
- You are now in the publishing cycle. Nearly every published paper is revised at least once
- Don't panic!
- Even if the comments are sharp or discouraging, they aren't personal



How to revise your paper



- Acknowledge the editor and set a revision deadline
- Clarify understanding if in doubt 'This is what I understand the comments to mean ...
- Consult with colleagues or co-authors and tend to the points as requested
- Meet the revision deadline
- Attach a covering letter which identifies, point by point, how revision requests have been met (or if not, why not)

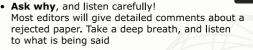
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- Research Fund Awards
- Annual Awards for Excellence

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If your paper is rejected...



- Try again! Try to improve the paper, and re-submit elsewhere. Do your homework and target your paper as closely as possible
- Don't give up! At least 50% of papers in business and management don't get published. Everybody has been rejected at least once

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• Keep trying!

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- Use the Emerald Literati Network
- Use Emerald Management Xtra
- Write for us!





The TQM Magazine

The TQM Magazine aims to provide those involved in research and practice in quality management with ideas, news, research findings, case examples and discussion on quality management and related fields

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For details of Emerald's editorial policy on plagiarism please view the "Plagiarism in depth" information.

The Editor

Dr Alex Douglas Liverpool John Moores University, UK

Submissions should be sent in Word Format to: **TQM@emeraldinsight.com**

Editorial scope

High quality submissions are sought from academics, researchers and practitioners from around the world. Generally, contributions should cover the theoretical development and the practical application of both the "hard" and "soft" aspects of TQM. Research, case studies and examples can be cited from the public and private sectors of industry and commerce, including manufacturing, health, education, local government and professional and other service firms. Specifically, contributors can address any of the following areas:

- The quality gurus and the TQM philosophy
- Leadership and management issues
- People issues including internal and external customer satisfaction
- The measurement of quality
- Costs of quality
- TQM/quality/excellence models
- Quality management (and related) systems
- Tools and techniques for quality management and improvement

- Process management and improvement
- Strategic, tactical and operational issues for TQM implementation and maintenance.

Contributions should emphasize any practical implications of the research or findings as well as future research implications (including lessons from unsuccessful initiatives).

The journal draws on insights and contributions world-wide. Contributors should always spell out the practical implications of their work for those involved in quality management.

- Case study articles should normally specify:
- background and content
- objectives, i.e. what we were trying to do
- the salient events
- the results, and how they were obtained
- the implications for others involved in quality management.

The reviewing process

Each paper is reviewed by the Editor and if it is judged suitable for this publication it is then sent to two referees for double blind peer review. Based on their recommendations the Editor then decides whether the paper should be accepted as is, revised (minor or major revision) or rejected. Following major revision, papers return to the original reviewers for their decision.

Emerald Literati Editing Service

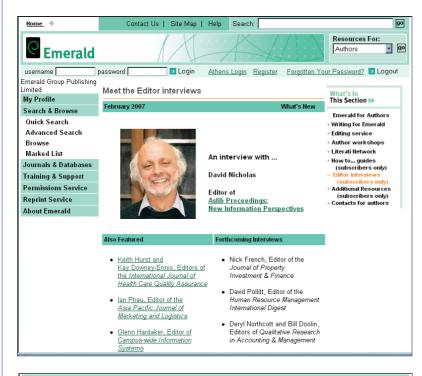
The Literati Network can recommend the services of a number of freelance copy editors, all themselves experienced authors, to contributors who wish to improve the standard of English in their paper before submission. This is particularly useful for those whose first language is not English.

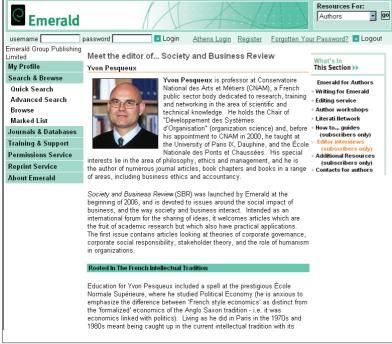
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Emerald journals by subject area

Accounting and Finance

Accounting, Auditing & Accountability Journal Asian Review of Accounting International Journal of Accounting & Information Management International Journal of Islamic and Middle Eastern Finance and Management International Journal of Managerial Finance Journal of Accounting & Organizational Change Journal of Financial Crime Journal of Financial Regulation and Compliance Journal of Human Resource Costing & Accounting Journal of Investment Compliance Journal of Money Laundering Control Journal of Risk Finance, The Managerial Auditing Journal Managerial Finance Pacific Accounting Review Qualitative Research in Accounting & Management Review of Accounting and Finance Studies in Economics and Finance

Advanced Automation

Assembly Automation Industrial Robot Rapid Prototyping Journal Sensor Review

Business Ethics and Law

Corporate Governance International Journal of Law and Management Social Responsibility Journal Society and Business Review

Computational Mathematics COMPEL

Engineering Computations International Journal of Numerical Methods for Heat & Fluid Flow

Economics

China Agricultural Economic Review Humanomics Indian Growth and Development Review International Journal of Development Issues International Journal of Manpower International Journal of Social Economics Journal of Chinese Economic and Foreign Trade Studies Journal of Economic Studies

Education Management

Campus-Wide Information Systems Interactive Technology and Smart Education International Journal of Educational Management International Journal of Sustainability in Higher Education Journal of Educational Administration Multicultural Education & Technology Journal On the Horizon Quality Assurance in Education

Electronics Manufacture and Packaging

Circuit World Microelectronics International: An International Journal Soldering & Surface Mount Technology

Enterprise and Innovation

European Journal of Innovation Management International Journal of Entrepreneurial Behaviour & Research Journal of Chinese Entrepreneurship Journal of Enterprising Communities: People and Places in the Global Economy Journal of Knowledge-based Innovation in China Journal of Small Business and Enterprise Development

Social Enterprise Journal
Health Care Management

Clinical Governance: An International Journal Health Education International Journal of Health Care Quality Assurance International Journal of Workplace Health Management Journal of Health Organization and Management Leadership in Health Services Nutrition & Food Science

Human Resource Management

Career Development International Employee Relations: The International Journal Equal Opportunities International Gender in Management: An International Journal Human Resource Management International Digest Journal of Management Development Journal of Managerial Psychology Personnel Review Strategic HR Review

Industry and Public Sector Management

British Food Journal Disaster Prevention and Management: An International Journal info International Journal of Energy Sector Management International Journal of Public Sector Management International Journal of Retail & Distribution Management International Journal of Service Industry Management International Journal of Sociology and Social Policy Policing: An International Journal of Police Strategies & Management Transforming Government: People, Process and Policy

Information and Knowledge Management

Industrial Management & Data Systems Information Management & Computer Security Information Technology & People International Journal of Pervasive Computing and Communications International Journal of Web Information Systems Internet Research Journal of Enterprise Information Management Journal of Information, Communication and Ethics in Society Journal of Intellectual Capital Journal of Knowledge Management Journal of Systems and Information Technology Kybernetes Records Management Journal VINE

International Business

Baltic Journal of Management Chinese Management Studies Competitiveness Review: An International Business Journal critical perspectives on international business Cross Cultural Management: An International Journal Education, Business and Society: Contemporary Middle Eastern Issues EuroMed Journal of Business European Business Review International Journal of Commerce and Management International Journal of Emerging Markets

Learning and Development

Development and Learning in Organizations: An International Journal Education + Training Industrial and Commercial Training Journal of European Industrial Training Journal of Workplace Learning Training & Management Development Methods (print journal only)

Library and Information Studies

Aslib Proceedings Bottom Line, The Collection Building Current Awareness Abstracts Electronic Library, The Interlending & Document Supply Journal of Documentation Library Hi Tech Library Hi Tech News Library Management Library Review New Library World OCLC Systems & Services: International digital library perspectives **Online Information Review** Performance Measurement and Metrics Program **Reference Reviews Reference Services Review**

Management Science/Management Studies

International Journal of Conflict Management International Journal of Managing Projects in Business Journal of Management History Journal of Modelling in Management Management Decision Management Research News Qualitative Research in Organizations and Management: An International Journal

Managing Quality

Benchmarking: An International Journal Business Process Management Journal International Journal of Quality & Reliability Management Journal of Quality in Maintenance Engineering Management of Environmental Quality: An International Journal Managing Service Quality: An International Journal TQM Journal, The

Marketing

Asia Pacific Journal of Marketing and Logistics Corporate Communications: An International Journal Direct Marketing: An International Journal European Journal of Marketing International Journal of Bank Marketing International Journal of Pharmaceutical and Healthcare Marketing International Journal of Wine Business Research International Marketing Review Journal of Business & Industrial Marketing Journal of Communication Management Journal of Consumer Marketing Journal of Fashion Marketing and Management: An International Journal Journal of Product & Brand Management Journal of Services Marketing Marketing Intelligence & Planning Qualitative Market Research: An International Journal Young Consumers

Materials Science and Engineering

Aircraft Engineering and Aerospace Technology: An International Journal

Anti-Corrosion Methods and Materials Forthcoming International Scientific and Technical Conferences Industrial Lubrication and Tribology International Journal of Clothing Science and Technology International Journal of Intelligent Computing and Cybernetics Pigment & Resin Technology

Operations and Logistics Management

International Journal of Logistics Management, The International Journal of Operations & Production Management International Journal of Physical Distribution & Logistics Management Journal of Manufacturing Technology Management

Journal of Technology Management in China Strategic Outsourcing: An International Journal Supply Chain Management: An International Journal

Organization Studies

International Journal of Organizational Analysis Journal of Organizational Change Management Leadership & Organization Development Journal Learning Organization, The

Performance Management and Measurement

International Journal of Productivity and Performance Management Measuring Business Excellence Team Performance Management: An International Journal

Property and Real Estate

Construction Innovation Engineering, Construction and Architectural Management Facilities International Journal of Housing Markets and Analysis Journal of Corporate Real Estate Journal of Engineering, Design and Technology Journal of European Real Estate Research Journal of Facilities Management Journal of Place Management and Development Journal of Property Investment & Finance Property Management Structural Survey

Strategy

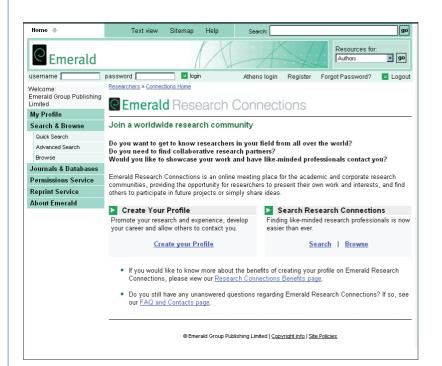
Business Strategy Series foresight Journal of Business Strategy Journal of Strategy and Management Strategic Direction Strategy & Leadership

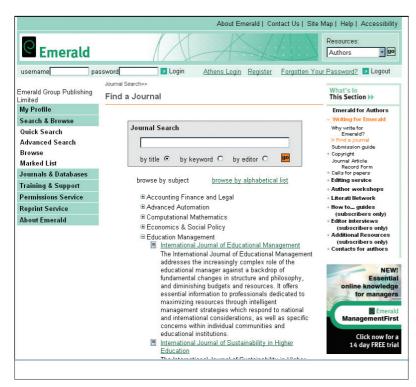
Tourism and Hospitality

International Journal of Contemporary Hospitality Management International Journal of Culture, Tourism and Hospitality Research Tourism Review

Free resources on the Emerald web site

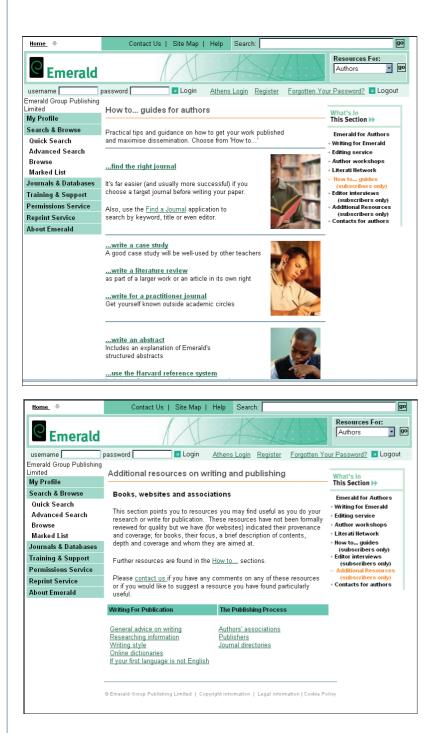
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Emerald Literati Network

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What people are saying about Author Workshops ...

"The workshop provided valuable advice and guidelines on how to conceptualize, structure and complete a research report in the form of a publishable paper. It was perceived by all participants as extremely useful, informative and pertinent, which demystified the process. Practically, it has encouraged colleagues to send their papers to relevant Emerald journals, resulting in a number of publications. It has boosted research dynamics within the school, and resulted in a number of published contributions in Emerald journals over the past three years. I would highly recommend the workshops to anyone wanting to be published."

Svetlana Cicmil

Director of Research Unit for Innovation in Business Systems, Bristol Business School, University of the West of England, UK

"We received very positive feedback from the newer members of staff, and the new academics who have yet to get published benefited greatly from it."

Dr Joyce Liddle

Editor of International Journal of Public Sector Management, *University of Durham Business School, UK*

"The workshop was very useful and we have received much positive feedback from the participants. The insights into the academic publishing area were very relevant and overall it was a successful event."

Hugh Kearns

Head, Staff Development & Training Unit, Flinders University of South Australia

"The feedback from all those who participated was extremely positive. We appreciated your clear and open presentation style and willingness to engage with so many questions from our enthusiastic audience. Particularly noticeable was how many people were inspired to believe that it was possible that they could now write a paper on their research and/or practice. We will also be visiting the Emerald and Literati Network web sites, now we know more about the treasures that can be found there."

Professor Rosalie Holian

Associate Professor and Director of Research, RMIT University School of Management, Melbourne, Australia

"The Emerald Author Workshop was well received by the participants. Especially new, but also more experienced, doctoral students could gain valuable insights into getting published in international research journals. People especially valued the possibility to get in contact with the publisher's side in the process of academic publishing and participated in lively discussions."

Anita Flitner (Dipl.-Kffr.)

Doctoral Student, Institute of Marketing and Media, University of Hamburg

